

CSL secure the UK's 9th largest firm of accountants

Tenon



Tenon are a leading provider of accounting and business advice to entrepreneurs, owners, managers and private businesses. They pride themselves on being more than just an accounting specialist. Tenon are committed to being pro-active and passionate about delivering the best service and value to their clients.

Tenon have over 2,000 staff operating through a network of over 40 offices offering local expertise with the backing of a national PLC. This is reflected in their status as a top 10 UK accounting firm.



When Tenon decided to move its Nottingham office from Gregory Boulevard to a new city centre location, they decided to put out a comprehensive tender for their network printing, scanning and copier requirements. They were very clear and precise on their print strategy and their requirement for colour, and more importantly the need to reduce their overall document output costs.

The CSL presentation included installing both mono and colour devices to fit on their network and also provide scan and document retrieval solutions. A total cost of ownership business plan was also submitted which provided them with cost effective printing and full utilization of multifunction products on their entire network.

Having studied all the tenders submitted and having local recommendations regarding the quality of after sales service CSL Business Machines were given the order to supply the Tenon Nottingham office.



"We chose CSL for their proven reputation for after sales service and support. It has proved to be an excellent decision."

Claire Schofield
Tenon Nottingham Office

Overview

Challenge

- Tenon required copying/printing and scanning throughout their new premises.
- Whilst print quality was important, Tenon needed ease of use as the machines were to be located in different departments and locations.
- Full account management and after sales service was also high on their list.

Solution

- CSL implemented a full range of mono and colour devices with a common operating platform.
- CSL reduced the cost of printing on every document produced whilst giving them far more functionality.

Benefits

- Full account management keeping Tenon's running costs to a minimum.
- Tenon now enjoy the very best of service support currently available.